



## INFORMATION NOTE

### TRAINING WORKSHOP

# ***Strengthening Public Sector Capacity to Mobilize Depollution Investments and Private Sector Participation***

3-5 July 2013

European Investment Bank, Luxembourg

CA Room

## **1 BACKGROUND INFORMATION**

SWIM is a Regional Technical Support Program that includes the following Partners Countries (PCs): Algeria, Egypt, Israel, Jordan, Lebanon, Libya, Morocco, Palestine, Syria and Tunisia. The Program is funded by the European Neighborhood and Partnership Instrument (ENPI) South/Environment. The project complements and adds value to the Horizon 2020 Initiative to de-pollute the Mediterranean Sea by addressing in particular water issues, in synergy with other relevant EC funded Programs.

SWIM-SM overall objective is to promote sustainable water management policies and practices in the region given the context of increasing water scarcity, combined pressure on water resources from a wide range of users and desertification processes, in connection with climate change.

Under Pillar One – Non-conventional Water and within the scope of Work Package 2 (WP2) – "Capacity building activities" and - specifically through Activities 2.2.7 and Activity 2.2.9, the SWIM-SM Project aims at developing the capacity of SWIM-PCs in resource mobilization for depollution projects through IFIs and Private Sector Participation (PSP).

In this connection, and in partnership with the MeHSIP SWIM-SM is planning to convene a training workshop entitled: **"Strengthening Public Sector Capacity to Mobilize Depollution Investments and Private Sector Participation"** from **3-5 July 2013** at the **European Investment Bank (EIB) premises in Luxembourg**.

The workshop topic is based on identifications of priority issues and needs assessments undertaken by MeHSIP-PPPIF and SWIM-SM regarding depollution projects. It is also inline with work being undertaken, in the region, by different organizations such as: GWP, OECD, and UfM on the subject of financing and PSP. Parallel with its thematic and technical aspect, the workshop is intended to be a space for exchange of experience and dialogue between the different stakeholders. Technical presentations by experts from SWIM-SM, MeHSIP, OECD and EIB will be followed by discussions and complemented with the presentation of case studies by the experts themselves and the country representatives.



## **2 AIM, OBJECTIVE(S) & EXPECTED RESULTS:**

### **AIMS AND OBJECTIVES**

Although all SWIM partner countries have mobilized depollution investments through IFIs and the private sector to different extents and in different forms, the public and private sector still need support in mobilizing resources for water infrastructure in general and depollution in particular. The objective of this workshop is to develop the capacity of partner countries in the mobilization of resources for depollution infrastructure through IFIs and through partnerships with the private sector.

### **EXPECTED RESULTS:**

- The capacity of participants from the SWIM partner countries is developed in resource mobilization for depollution projects through IFIs and PSP
- Experience between countries is exchanged through discussions and case studies
- Dialogue on resource mobilization and investments, is engaged between the public sector, the private sector and represented organizations and projects.

### **Workshop Agenda**

The workshop is planned as follows:

On the first day the public sector will be exposed to the requirements of resource mobilization through IFIs, cost recovery and proper project management and monitoring to ensure project success.

On the second and third day the private sector will join the workshop and both sectors will be exposed to issues relating to financing strategies, the enabling environment for PSP, the different modes/types of PSP, the different stakeholders involved and their role, project preparation cycles and monitoring tools for PSP.

Ample time is foreseen for discussions in plenary and even during lunch and coffee breaks (through networking sessions) and the presentation of case studies and success stories from the different countries.



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Day 1 – July 3 <sup>rd</sup> 2013			
<b>Day 1 – July 3<sup>rd</sup> 2013</b>	<b>Description</b>	<b>Duration</b>	<b>Method/Speaker or Trainer</b>
<u>Strengthening public sector and privates sector capacity to mobilise depollution investments</u>			
Session 1	<ul style="list-style-type: none"> <li>• Welcome and opening remarks               <ul style="list-style-type: none"> <li>• MEHSIP-PPIF project (presentation)</li> <li>• SWIM-SM program (presentation)</li> </ul> </li> <li>• Presentation of course program</li> </ul> Introduction of trainers and participants, and their expectations from the training	08.45-10.00	<del>Flavia Palanza – EIB-FEMIP-Director</del> <del>Tim Young – MeHSIP-Team Leader</del> <del>Stavros-Damianidis-Charbel Rizk</del> <del>SWIM-SM-Project-Director</del>
Session 2	Resource mobilization: Getting a project to funding	10.00-11.15	<del>Rugile Balzekaite and Nathalie Climence – EIB-FEMIP</del>
<b>Coffee (30min) (11.15-11.30)</b>			
Session 3	Sustainable cost recovery for investments	11.30-12.00	<del>Monica Scatasta – Head of Water and Waste Division, EIB, Projects Directorate</del>
Session 1.1.1.1.1.1.1	Project management, for investment success and reporting tools	12.00-12.45	<del>Monica Scatasta – Head of Water and Waste Division, EIB, Projects Directorate</del> and Koussai Qutaishat



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Session 5	Case Study from Egypt presented from MeHSIP	12.45-13:30	<a href="#">MeHSIP</a> <a href="#">Tim Young/Georges Akl</a>
<b>Lunch (1.5 hours) (13.30-15.00)</b>			
	Case study from countries 4 countries experience in financing: gaps and challenges if any	15:00: 16:00	<i>Countries</i>
Session 6	Discussions and wrap up for the day	16:00:17:00	<i>Tim Young/George Akl</i>
<b>Day 2 – July 4 2014</b>	<b>Description</b>	<b>Duration</b>	<b>Method/Speaker or Trainer</b>
Session 1	Short welcome and “tour de table” for the private sector participants	09.30-10.00	<i>Charbel Rizk</i>
Session 2	Private Sector Participation in Water Infrastructure, lessons learnt from policy dialogues	10.00-11.00	<a href="#">Celine Kauffmann &amp; Ian Hawkesworth</a> , <i>OECD</i>
<b>Coffee (30min) (11.00-11.30)</b>			
Session 3	Enabling environment for PSP: <del>and different modes including the case studies from of</del> Egypt and Lebanon  <a href="#">The UfM-labelled Governance &amp; Financing for the Mediterranean Water Sector project</a>  <del>Interventions from the participants and discussion on examples from other SWIM countries</del>	11.30-12.30  <a href="#">12.30-13.30</a>	<a href="#">Anthi Brouma &amp; Sarra Touzi</a>  <a href="#">Anthi Brouma, Celine Kauffmann &amp; Julien Serre</a>
Session 4	<del>Interventions from the participants and discussion on examples from other SWIM countries</del> <del>Financing Strategies and Investment Portfolios with a case study.</del>	13.30 to 14.30	<del><a href="#">Countries Anthi Brouma &amp; Sarra Touzi</a></del>



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<b>Lunch (1 hour) 14.30-15.30</b>			
Session 5	Project preparation for PPPs including monitoring tools	15.30-16.15	<i>Sarra Touzi</i>
Session 6	Case study from the countries	16.15-17:30	<i>Countries</i>
<b>Day 3 – July 5<sup>th</sup> 2014</b>	<b>Description</b>	<b>Duration</b>	<b>Method/Speaker or Trainer</b>
Session 1	Main elements of a good PPP contracts for depollution infrastructure	09.00-9:30	<i>Jan Janssens</i>
Session 2	Feasibility and profitability of PPPs in water infrastructure with case studies/ As Samra treatment plant	9:30-11:00	<i>Koussai Qutaishat</i>
<b>Coffee Break 30 min 11:00-11:30</b>			
Session 3	Financial modeling for PPPs	11:30-12:15	<i>Koussai Qutaishat</i>
Session 4	Risk and risk sharing for PPPs	12:15-13:00	<i>Jan Janssens</i>
<b>Lunch (1.5 hours) (13.00-14.30)</b>			
Session 5	The role of different stakeholders in PSP (e.g. Public Sector, central bank, commercial banks, investors, insurance companies) & discussion	14.30-15:00	<i>Koussai Qutaishat</i>
<b>Coffee (30min)</b>			
Session 6	Open discussion with participants reflecting on the workshop.	15.30-16.15	All present lecturers
Session 7	Workshop summary and distribution of certificates	16.15-17.00	Flavia Palanza <del>–EIB-</del> <del>FEMIP-Director-</del> Tim Young <del>–MeHSIP-</del> <del>Team-Leader-</del>



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			Stavros Damianidis – SWIM-SM Project Director
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### Speakers in order of first presentation

- Flavia Palanza. EIB FEMIP Director
- Tim Young. MeHSIP-PPIF Team Leader
- Charbel Rizk SWIM-SM Environment Expert
- Rugile Balzekaite EIB FEMIP
- Nathalie Climence EIB FEMIP
- Monica Scatasta EIB Head of Water and Waste Division
- Koussai Qutaishat SWIM-SM Expert
- Celine Kauffmann OECD
- Ian Hawkesworth OECD
- Anthi Brouma SWIM-SM Expert
- Sarra Touzi SWIM-SM expert
- Jan Janssens SWIM-SM expert